



# Program Overview

MCOECN Membership Meeting

April 24, 2009

# Program

- Technology Solutions Group (tsg)
  - Formerly Known as Value-Added Reseller (VAR)
  - Semi-Autonomous Program of the MCOECN
  - Governance
    - Technical Implementation Advisory Board (TIAB)
      - Comprised of (10) ITC Directors
      - MCOECN CEO, Ex-Officio Member

# History

- Begun in 1994
- Originally “Headquartered” at SPARCC
- Operations Handled by Dave Forman, Stuart Workman, and Duane Baker
- 1995 Headquarters Moved to TCCSA
- 1996 Headquarters Moved to NWOCA
- 2005 Reorganized as “tsg” Semi-Autonomous Program of the MCOECN

# Purpose

1. Assist Ohio K-12 educational entities in developing standards for the implementation of technology that encourage standardization that reduces operational and support costs for ITC and Ohio school districts.
2. Provide technology services, vision and leadership directing Ohio K-12 educational entities toward cost-effective and efficient modalities for the implementation of technology.

## Purpose (Cont'd.)

3. Facilitate group purchasing and negotiated pricing of technology related products and services for the Ohio K-12 educational community.
4. Evaluate and endorse selected technology related products, services, and vendors to achieve economies of scale as well as standardization on quality products and services that are sustainable.

## Purpose (Cont'd.)

5. Generate revenue so that the program is self-sustaining, with the ability to utilize excess revenues to support the MCOECN and technology programs that benefit the Ohio K-12 educational community.

# Current Services

- Contracts With ODE
  - ITC Site Review Process
  - Disaster Recovery Project Management
  - Internet Bandwidth Services
  - Professional Development Project
- CSLG/ESL (Software Support/Maint) – 23 ITCs
- HR Kiosk Development/Maint – 19 ITCs
- Endorsed Vendors – 22 Vendors
- Limited Product Resale – Districts/ITCs Statewide

# Developing Services

- Disaster Recovery Services for ITCs
- eProcurement With Workflow & Catalog
- Email Archival/eDiscovery Hosted Solution
- OnBase Document Management & Archival Hosted Solution
- VOIP Statewide Network Service
- Expanded Conference/Professional Development Services via OEDSA Merger

# Potential Future Services

- Closer Affiliation/Merger With INFOhio
- Additional ODE Services
  - Assumption of SSDT Functions/Responsibilities
  - Management of D3A2 Operations
  - Provide Subsidy Distribution Services
- Sale of Hosted Application Services (Email Archival, SPAM Filtering, Data Backup, Disaster Recovery) to Higher Ed & Government

# Potential Future Services (Cont'd)

- Grant Projects
  - Federal Stimulus Initiative Pre-Requests
    - K-12 Identity Management Project (\$12M)
    - K-12 Document Management Svc (\$1.5M)
    - State Software Web-Enablement (\$3M)
    - Email Archival Project (\$2.5M)
    - Business Intelligence DASL/eSIS Integration (\$2.425M)
    - D3A2 Item Bank Development (\$1.2M)
    - D3A2 Classroom Assessment Module (CAM) Development (\$2.5M)
    - D3A2 Longitudinal Data System (\$1.75M)

# Potential Future Services (Cont'd)

- Additional Hosted Application Services
  - USAS/USPS/SAAS
  - eSIS
  - Email
  - Streaming Media, Instructional Content
  - Web Content Filtering
- Additional Endorsed Vendors

# Year in Review

- 9 New Endorsed Vendor Relationships
- Additional FTE Staffer – Ryan McClay
- Initiation of Services Relationship With ODE
- Foundation Laid to Supply Services to Higher Education and Government Entities
- Newsletters
  - 17 District Digest
  - 13 Member Mag
  - 13 Network Notes

# Year in Review (Cont'd)

- 16 Professional Development Opportunities
- Foundation Laid for OEDSA Merger 07/01/09
- Foundation Laid for Assuming Additional Statewide Services from NBEC
- Provided \$183,500 in Profits to MCOECN
  - Profits Transferred to MCOECN Since Program Inception → \$1,971,123.42